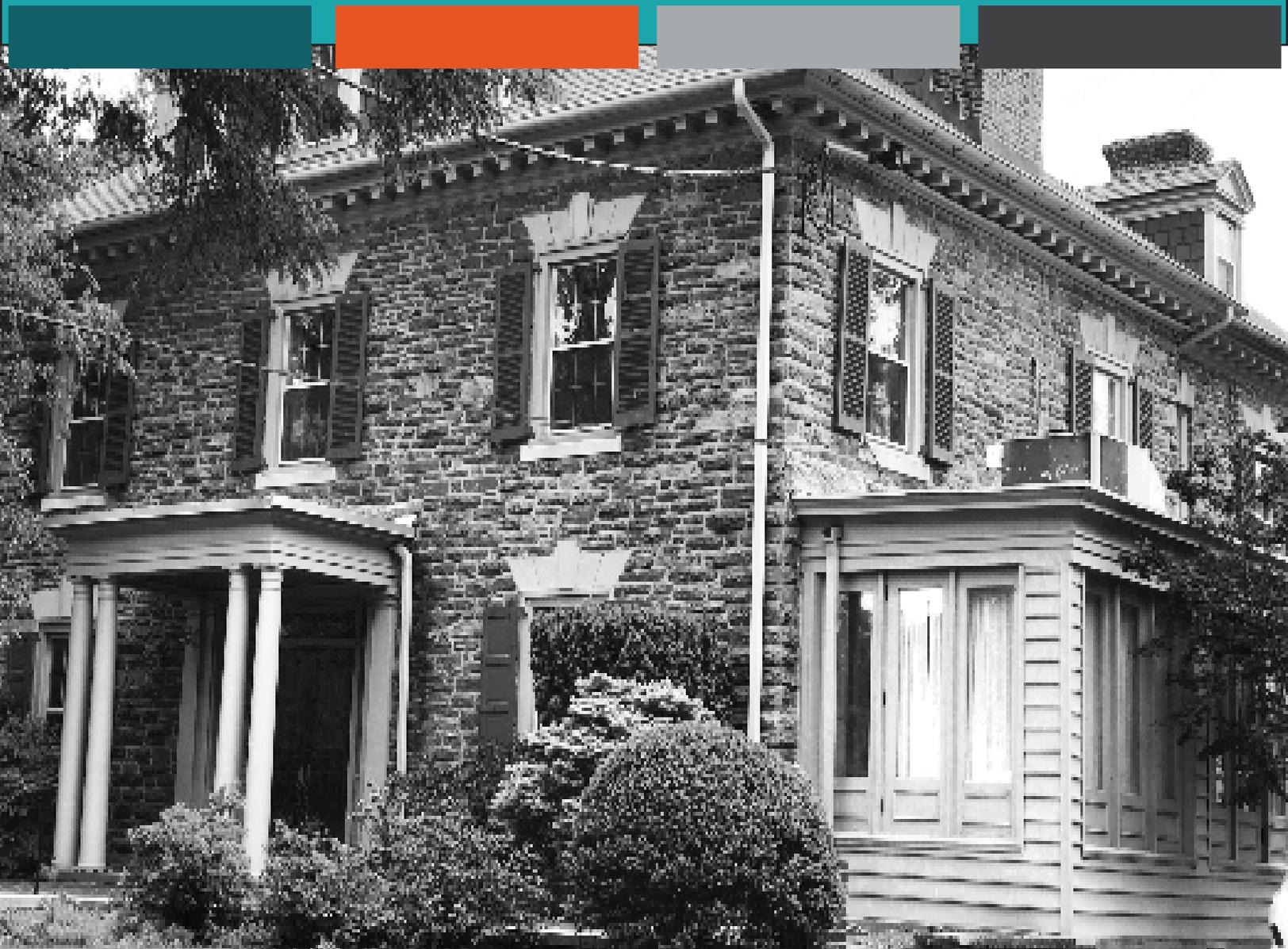




Teleos

Leadership Institute

Mini Catalog



About Teleos

Teleos is a global leadership development firm that applies the research and principles of Emotional Intelligence and organizational change to radically impact results and improve people's lives.

Our Beliefs

We strive to walk the talk, driven by a profound belief that all human beings are seeking a meaningful life with purpose for themselves, the people they love, their workplace, communities, and nations. Teleos is a different kind of company. We place internal relationships as high on our values chain as results and client service. And because we know leadership is needed in all sectors, we look for meaningful ways to disseminate best practices for the common good.

Our Team

Our core team consists of a renowned group of consultants and advisors, psychologists, researchers, writers, and former business leaders. The core Team has a global reputation as experts in design and delivery of transformative development programs and executive coaching across sectors. They have been published in magazines such as the Harvard Business Review, Leadership Excellence, SupplyChain Management, and Values Journal. Our global network of associates is comprised of world-class, master facilitators and coaches. They possess a deep understanding of the research behind sustainable change and are uniquely trained and qualified to develop the capacity to transform your organization.

Our Clients

We have delivered leadership development programs, consulting services and coached C-suite executives in more than 40 countries, working in the private sector, global NGOs and national governments. Our clients have included United Nations Development Programme, Unilever, UniCredit Banca, MTV/Nickelodeon, Vodafone, the National Institute for Health, IBM, Glaxo- Smith-Kline, Creative Commons, ETS, Eaton Corporation, BP, Merrill Lynch, and the University of South Florida Medical School.

Our Core Philosophies

- Leadership is a conscious process
- People must learn how to learn
- People with overlapping goals must have a clear sense of how all parts of the organizational system fit together

Our 3 Areas of Work

1. Executive Coaching
2. Organizational Development
3. Leadership Development

Executive Coaching

Focused on International Change

Intentional Change is a model of adult learning and development that recognizes we change and grow best under certain conditions. Clients need awareness of who they are as a person and as a leader. Clients undergo a 360 degree review process in which our coach meets with and interviews direct reports, peers, and superiors who have important insights into the client. Their feedback is analyzed and then reviewed by the client to understand weaknesses, strengths, and areas for improvement.

Coach Development

Teleos Leadership Institute has developed organizations' internal capacity for delivering coaching, as well as trained individual coaches, for a decade. Ask us about our corporate and open enrollment Teleos Coach Development Program.

Grounded in Emotional Intelligence & Resonance

Our research-proven coaching methodology builds the client's Emotional Intelligence competencies. Clients begin a personal leadership journey on which they heighten self-awareness and awareness of others, identify self-management and interpersonal skill needs, and develop those skills.

Organizational Development

Culture is one of the most important drivers for long-term, sustainable success. It shapes employees' behaviors and the dynamics of the organization. Without an engaged and supportive culture, it is difficult to implement and sustain strategic initiatives. Seemingly invisible, culture supports or inhibits organizational success and growth. Teleos Leadership Institute's Organizational Development process is designed to turn your organization's culture into an asset from the inside – leveraging culture to support development and positive change.

Teleos approaches the organization as a complex system, recognizing that individual parts of an organization can only exist or be understood in relation to the whole. The organized collection of parts is highly integrated to accomplish a comprehensive organizational vision. Considering the organization as a complex system helps leaders move away from a linear "cause and effect" relation to one that emphasizes the relationship of parts to the system as a whole. With this in mind, Teleos works in collaboration with your organization in custom-designing a process to implement strategy by addressing the whole system.

Organizational Development Stages

1. Consultation and Advisory Services
2. Dynamic Inquiry (DI) and Thematic Analysis
3. Collaborative Design and Implementation of a Change Progress Strategy

Leadership Development

Our leadership development programs are based on the groundbreaking ideas published by Teleos founders and senior team, including bestsellers *Primal Leadership* and *Resonant Leadership*, and Harvard Business Review articles. Our offerings range from keynote speeches to workshops to full scale leadership programs.

Teleos offers many options for leadership development, ranging from keynote speeches to workshops to full-scale leadership programs. All Teleos programs are taught by our global network master facilitators and scholar-practitioner faculty.

Our leadership development programs not only raise awareness of a better way to lead, they also create significant positive impact on the lives of participants and the organizations in which they work. We remain committed to delivering beyond expectations, caring for those we reach, and connecting people to their noble purpose no matter where they are or what role they play.



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